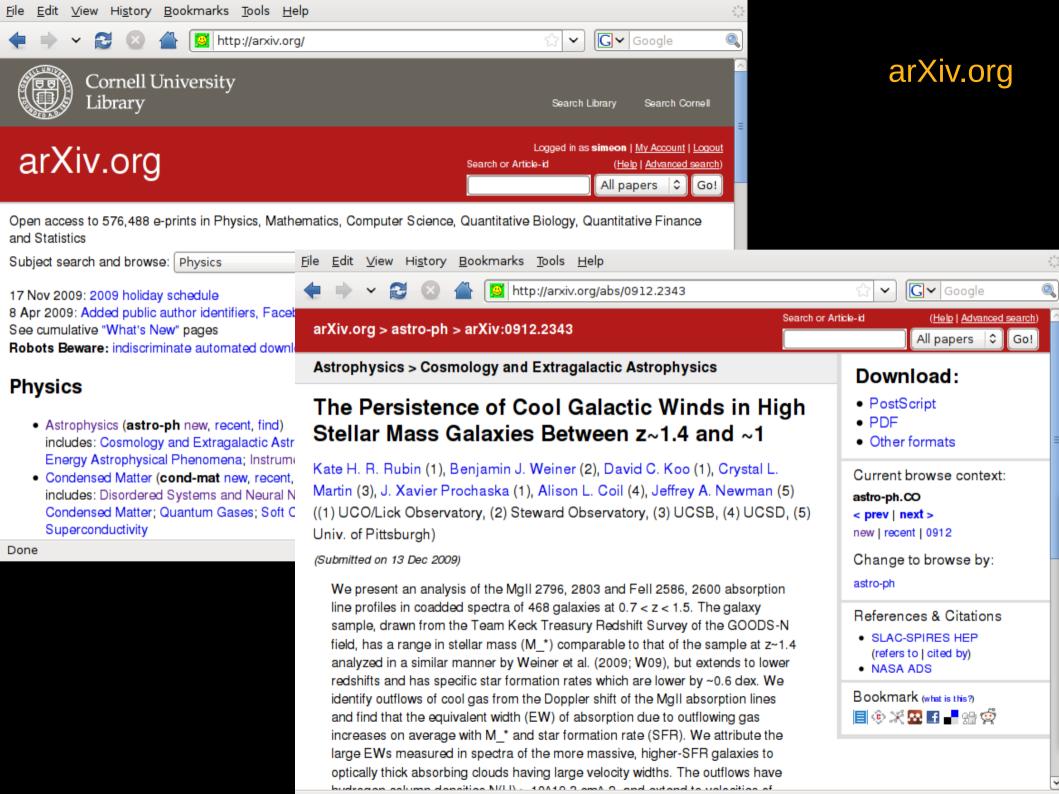


Repository sustainability: arXiv business model experience and implications

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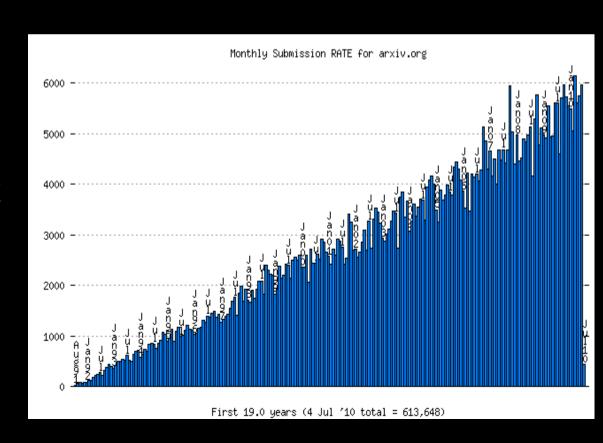
History of a disciplinary repository

1991 hep-th @ LANL

- gradual subject expansion: + alg-geom, cond-mat, hep-*... math, nlin, cs
- technology evolution: email -> ftp -> web, tex -> ps -> pdf
- mirrors, Front, SPIRES
- OAI-PMH

2001 Cornell Library

- q-bio, stat, q-fin
- logins, RSS, docx, pdflatex
- ADS collab, eprintweb.org
- new submission system
- SWORD submission



Statistics

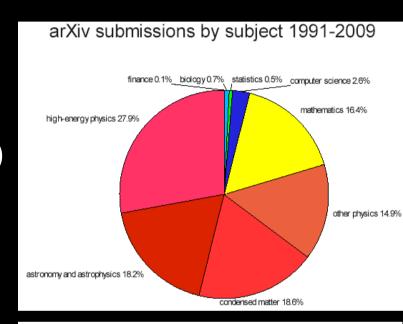
input

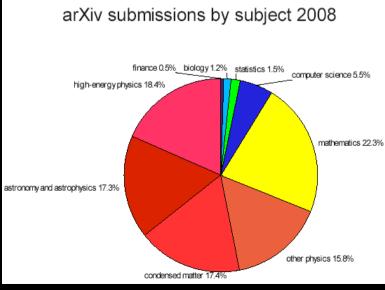
- ~613k articles, average ~1.5 versions/article
- ~60k new articles per year (~230/day)
- ~100k user accounts with >=1article
- saturated in HEP; growing math, cs, astro-ph, cond-mat

output

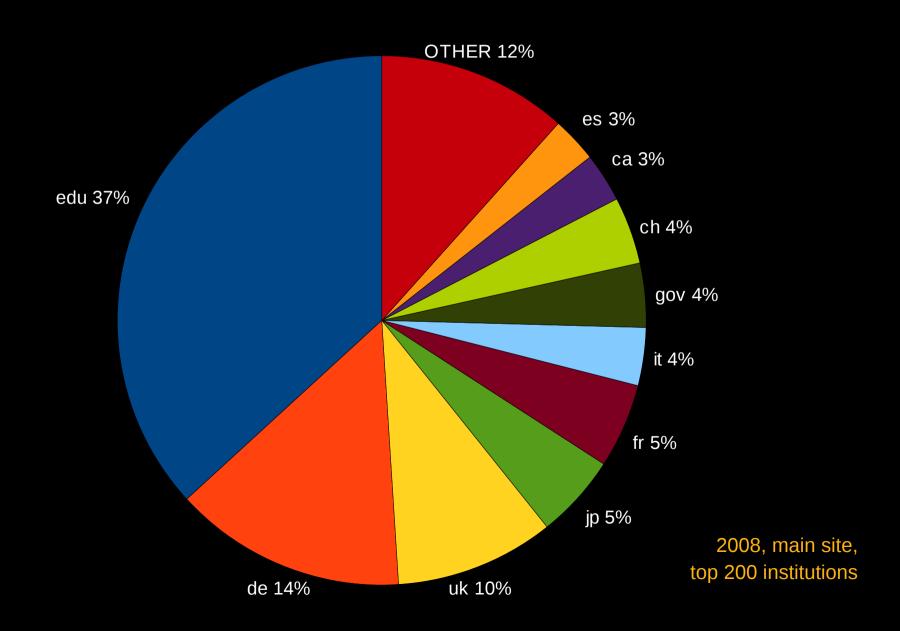
- ~30M full-text downloads (2009)
- ~8M "institutional downloads" (2009)
- ~20k email alert subscriptions

feed many other discovery services (SPIRES, Google, RePEc, etc. ...)





Institutional downloads by domain



Fraction of use by Cornell: 0.5-0.7%

Fraction of budget paid by Cornell: 80-100%

Obviously different from our IR in that arXiv is not designed to support Cornell researchers any more than those from other institutions

(Budget ~\$400k 2010, arXiv was funded by grants 1991-2001, mix of Cornell Library and grants since 2001. Grant funding for normal operation and mainstream development difficult)

Sustainability

"sustainability is the ability to generate or gain access to the resources needed to protect and increase the value of the content or service for those who use it

- covers its operating costs through a combination of revenue sources and cost-management strategies
- continues to enhance its value based on the needs of the user community"

Mission

perhaps... "To provide an effective means of rapid open scholarly communication and archiving to the physics, math, cs and related academic communities at minimal cost."

rapid – daily turnaround

serves academic communities – not all people

minimal cost –effective cost per submission <\$7 effective cost per download ~1.3c

Principles

free access to articles for individuals. Anyone with an internet connection should be able to download articles for free. (have charged/negotiated for bulk access.)

free submission of articles for individuals. Anyone with an internet connection should be able to upload articles for free. (advisory committees and moderators provide guidance on appropriateness.)

community focus. We serve the scholarly communities first, their needs are put before those of individual authors (hence policy on recording versions, not allowing deletions etc.)

fair/honest/unbiased operation in accord with community standards. (advisory committees provide guidance.)

Process

- Late 2008 and 2009 spoke with people running other disciplinary scholarly resources (e.g. SSRN, Stanford Encyclopedia, Legal Information Institute)
- Summer 2009 input from 15+ senior library staff at other universities and laboratories, and input from arXiv scientific advisory board
- Fall/Autumn 2009 Decided on 3 year collaborative support model requesting voluntary contributions from heavy user institutions
- Late 2009 sought pledges of support from top 20 institutions, built FAQ addressing concerns
- Feb 2010 announced plan, started to send requests for support

0 errors / 1 warning

S3Fox

Done

Collaborative support model

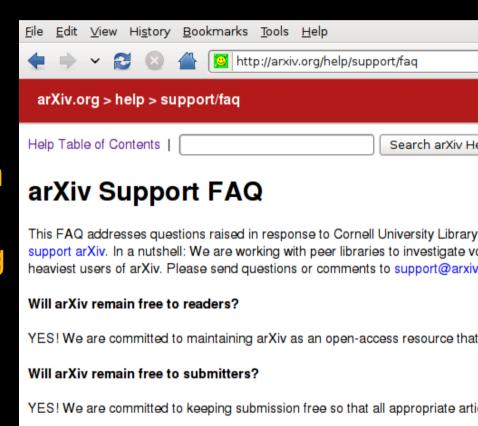
- many possible models, no obvious answer: users or user institutions (submissions, downloads), funding bodies, scholarly societies, donations, endowment, advertising, sponsorship, freemium services
- free riders: unavoidable issue when principles include free submission and free reading!
- ask top 200 user institutions for support at between \$4k (top tier) and \$2.3k (bottom tier) per institution/year
 - initial targets were to raise 25% 2010, 50% 2011
 - short term model (3 years)
 - benefits to supporters ("supported by...", OpenURL and stats)
 - create additional sustainability advisory group
- support model brings an additional cost: ~0.4 FTE admin/mgmt at present, should decrease + dev time

Issues raised by library community

- when is arXiv going to replace the formal journals?
- how will you address the free rider problem?
- why not charge scholars per submission?
- what are the benefits for my institution?
- how will you structure a governance model?
- are you opening a floodgate?
- what are the other potential sources of revenue?
- what is your long-term plan?

Issues raised by user community

- will there be charge for using arXiv?
- will contribution model be mandatory?
- might this model harm the open access cause?
- did you try other ways of raising money? (surely agency X will support arXiv)
- what is your long-term plan?
- isn't this the most important thing Cornell University Library does?



The annual budget for arXiv is \$400,000. With over 60,000 new submissions p

of <\$7 per submission. Alternatively, with over 30,000,000 full-text downloads;

We are planning to ask the top 200 heaviest user institutions for voluntary supp

download. We believe that arXiv is an extremely cost-effective service.

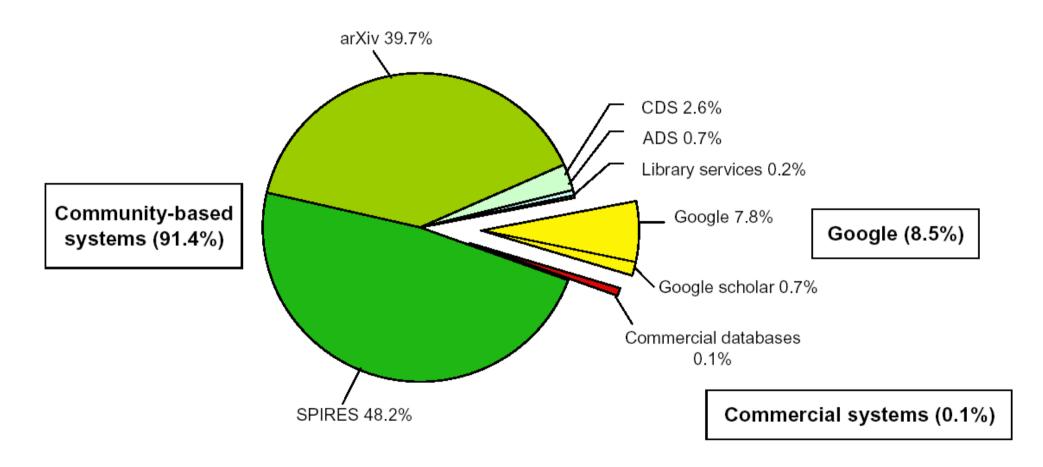
Who are you planning to ask for voluntary support?

How much does arXiv cost to operate?

Principles for supporting open access scholarly resources

- deep integration into a scholarly and/or scientific community and engagement by the scholarly community that demonstrate the value and importance of the resource
- commitment of the home institution to innovation
- transparency of and confidence in the operation of the resource
 - mandate
 - collection policies and submission guidelines
 - technology platform
 - end user support
- governance structure with clear roles
- technical stability of the delivery system and management mechanisms
- digital preservation strategies and proven track record in maintaining the system over time

Which HEP information system do you use the most?



Platform

- arXiv is 19 years old, predates most other repository systems, has "evolved"
- Many good decisions made early (e.g. URL structure, ids)
- Some specialized elements
 - Submission system and rapid moderation/announcement workflow
 - TeX engine
 - Interoperability with other systems (though most now using standard interfaces). Close data sharing with SPIRES (soon to be Inspire) and NASA ADS
- Bulk of access interface standard
 - Good candidate for replacement with other system
 - Hope to free effort in long run

Preservation

- currently arXiv content "well managed" but not preserved
- have been careful to accept reasonable formats
 - primarily: tex, pdf, docx
 - explicit click-through license
 - rare case of system that has already seen format transition (ps -> pdf)
- not that large (<1TB)
- content will go into Cornell University Library archival repository (Fedora based, being developed now)
- investigating other (external) options in parallel

Focus on the institution

- New task of managing institutional accounts
- Promised "supported by" banner
- Will add support for local OpenURL endpoints

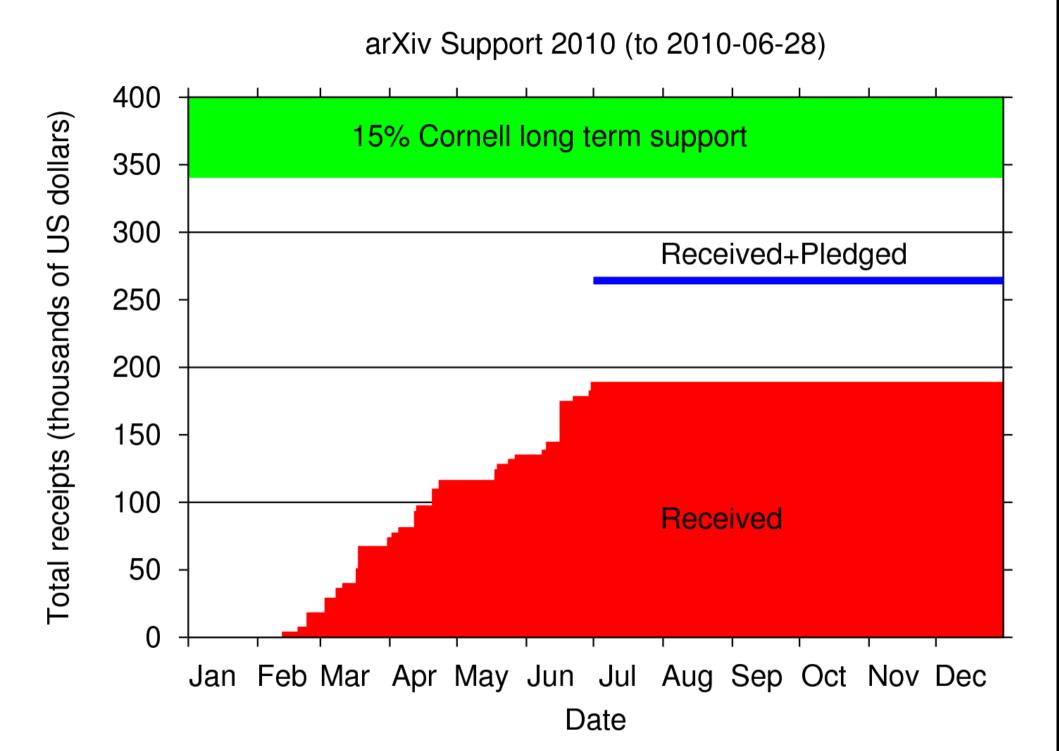
Requests to help institutions show/demonstrate value:

- Download data relatively easy by IP
- Submission data difficult because we don't collect it. Have made estimates on request based on registration data and email domains – should we change submission policy/interface?
- Possibilities of new feature facilities related to author ids, claiming, connection to research information systems (e.g. VIVO, BibApp), SWORD deposit

e.g. Cornell use

```
=== Statistics for arXiv use from Cornell ===
730 registered users with Cornell email or claimed affiliation (0.5% of 154512 user accounts)
2360 articles owned by users with Cornell email or claimed affiliation (0.4% of 614489 documents)
2722 articles submitted by users with Cornell email (0.4% of 614489 documents)
=== Submissions in 2009 ===
Found 223 articles in 2009 owned by users with Cornell email or claimed affiliation (0.3% of 64046
total articles in 2009)
Breakdown of articles submitted in 2009 by subject areas:
         Mathematics
                      49 (22.0%)
                      43 (19.3%)
        Astrophysics
                      42 (18.8%)
Cond. Matter Physics
                      35 (15.7%)
 High-Energy Physics
                      29 (13.0%)
    Computer Science
                      22 (9.9%)
       Other Physics
Quantitative Biology 2 ( 0.9%)
         Statistics 1 (0.4%)
               TOTAL 223
```

After all that, how are we doing?



Current work

- Form Sustainability Advisory Group in addition to Scientific Advisory Board
- Discuss broadening of support with publishers and societies
- Review pricing structure for 2011, address non-linearity
- Add facilities for account management and "supported by"
- Develop technology plan/roadmap
- Continue to work on long-term business model

Thanks to our supporters

Tier 1

Australian National University

Brookhaven National Laboratory

California Institute of Technology

CERN (Switzerland)

Columbia University

ETH Zurich (Switzerland)

Fermilab

Harvard University

Institute for Advanced Study

Johns Hopkins University

Los Alamos National Laboratory

Research Library

MIT Department of Physics and

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University of Michigan

University of Pennsylvania

University of Toronto

University of Waterloo

University of Wisconsin

Tier 2

DESY (Deutsches Elektronen –

Synchrotron)

Duke University

Indiana University

Michigan State University

Rice University

Technion - Israel Institute of

Technology

The Institute of Mathematical

Sciences

Tokyo Institute of Technology

University of Minnesota

University of Tsukuba

Waseda University

Tier 3

Boston College

Macquarie University

UC – Merced

UC - Riverside

UC - Santa Cruz

University of Iowa

University of Oregon

University of Rochester

Washington State University

...and thank you for listening!

Questions?

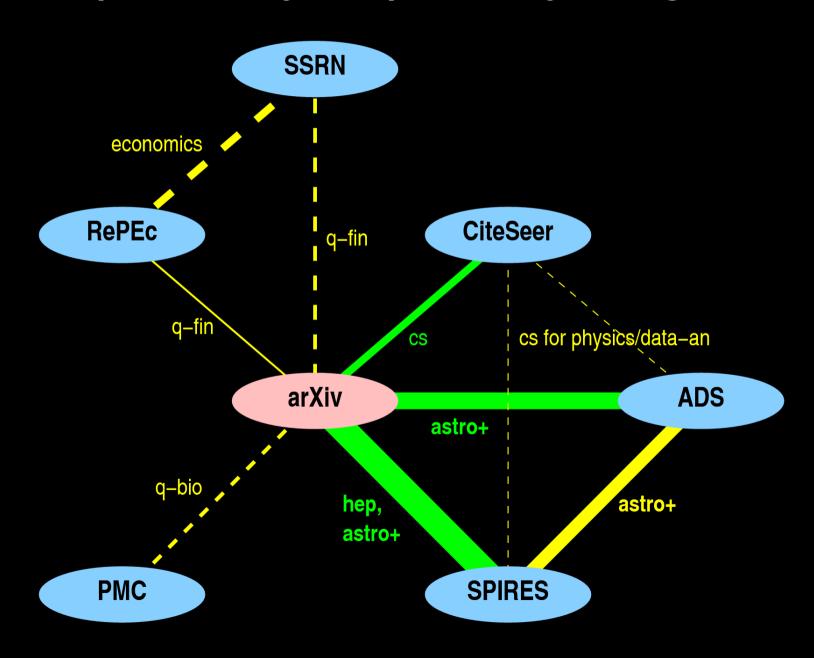
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rieger@cornell.edu

support@arxiv.org

PS. We will soon be looking to hire a developer with repository and scholarly communication experience. Email me!

Interoperability: repository neighbors



Interoperability: interconnections

